

MAY 2011

Borek Customer News



Convergence 2011 Highlights



Another Convergence event has come and gone for Microsoft Dynamics customers, prospects and partners. It was a great information-packed conference in Atlanta last month and for those of you who were not able to attend, we wanted to share with you some of the highlights:

Inside This Issue

- Convergence 2011 Highlights
- Webinar – Infinia Integrator
- Top Reasons to Upgrade to GP 2010
- Microsoft Dynamics GP 2010 R2 Now Available
- ISV Spotlight – Scribe Software
- Existing Customer Promotions
- Microsoft Spring Webcasts

- The conference kicked-off with the opening keynote with Microsoft CEO Steve Ballmer and Kirill Tatarinov, Corporate Vice President of the Microsoft Dynamics division, who presented insights and strategies, new technologies and product directions. The major announcement was that the Microsoft Dynamics ERP solutions will be offered online. This is certainly exciting! Further details will be announced as far as timing and which of the Microsoft Dynamics ERP offerings (SL, GP, NAV, AX) would be available, how this would be done, or pricing and terms. They also emphasized significant investments Microsoft is making through improved business intelligence and data visualization tools with an initiative dubbed Project Crescent.
- Ten general sessions that provided insight to the current overall product strategy, as well as a peek into the future including getting ERP products positioned for the Azure cloud and hosting of Microsoft Dynamics ERP solutions.
- 370 concurrent sessions and interactive discussions where detailed tips and tricks on Dynamics were presented from over 400 presenters.
- 100 hands-on labs to try your hand at new technology.
- Over 240 sponsors and exhibitors in the Expo and Microsoft Pavilion.

Existing Customer Promotions

Borek Business Solutions would like to help you lower the cost of your Microsoft Dynamics GP accounting software purchase whenever possible. [Click here](#) to learn more about current promotions available from Microsoft. Or [contact us](#) for more details.

Mark your calendar now for **Convergence 2012 in Houston, Texas, March 18 – 21**. We hope to see you there!

Webinar - Save Time and Increase Efficiency with Infinia Integrator

Are you looking for a faster and easier way to go from Microsoft Excel to Microsoft Dynamics GP? Join Borek Business Solutions and special guest, [Infinia](#), one of Microsoft Dynamic's premier ISVs (independent software vendor), on **May 18, 2011** at 2:30 p.m. PT for an informational webinar and learn how their add-on solution, [Infinia Integrator](#), can simplify General Ledger (GL), Accounts Payable (AP), Accounts Receivable (AR) and Payroll (PR) with a simple click of Copy-Paste-Import. **Attend this webinar** and you will learn how to:

- **Setup your journal entry in Excel**
- **Copy and paste the journal entry into the Integrator for data validation**
- **See how the Integrator quickly shows any errors that exist in your Excel spreadsheet**
- **See how once your journal entry is validated, you can easily import into Dynamics GP**

Why waste time waiting for the Integration Manager to do what the Infinia Integrator can do in seconds. You won't want to miss this webinar on May 18! [Register now!](#)



Microsoft Spring Webcasts

Attend a live webcast and learn how you can maximize and extend your current Microsoft Dynamics GP investment.

May 24 - 10:00 AM PT - [Microsoft Dynamics Webcast: Microsoft Dynamics GP Can Help Save Money on Payroll Operations \(Level 100\)](#)

May 25 - 10:00 AM PT - [Microsoft Dynamics Webcast: Transitioning from Module Based Licensing to Business Ready Licensing \(Level 100\)](#)

June 7 - 10:00 AM PT - [Microsoft Dynamics Webcast: Extend Business Insight and Productivity with Microsoft Dynamics GP Light User \(Level 100\)](#)

June 8 - 10:00 AM PT - [Microsoft Dynamics Webcast: Introduction to Management Reporter for Microsoft Dynamics GP \(Level 100\)](#)

Contact Information

Support Questions:

support@borekbusinessolutions.com

541.345.3883 X2

General Information:

541.345.3883

sales@borekbusinessolutions.com

Contact Us:

3941 Sterling Woods Drive

Eugene, OR 97408

www.borekbusinessolutions.com

Read Our Blog: [ERP Software Blog](#)

We respect your privacy – [Click here](#) to opt- out of receiving this communication.



Top Reasons to Upgrade to Microsoft Dynamics GP 2010

New capabilities in Microsoft Dynamics GP 2010 continue to streamline and automate business processes, simplify setup and maintenance, and let you tailor your solution to meet specific user and business needs. Equally important, Microsoft Dynamics GP 2010 takes full advantage of web services, integration with Microsoft Dynamics CRM, and a simplified platform. Here are some top reasons to upgrade to GP 2010:

- Delivers faster access to personalized insight including personalized dashboards and KPIs, with drill-back capabilities.
- Provides new options for analyzing information in formats built on Microsoft SQL Server. Along with Excel, you can work with more than 90 built-in Microsoft SQL Server® Reporting Services reports.
- Allows you to take customer- and vendor-related activities to new levels of efficiency and professionalism. Users can quickly create customer and vendor-facing documents using Word forms.
- Helps ensure that "driving personal productivity" is truly personalized. People can tailor their dashboards and action panes with lists that give them the precise information they need.

[Click here](#) for all the details on what you will experience with GP 2010. Or [contact us](#) today!

Now Available - Microsoft Dynamics GP 2010 R2

Microsoft Dynamics GP 2010 R2 update expands key areas of Microsoft Dynamics GP 2010 including the following:

- **Enhancing insight** into role-specific information through an improved user interface and personalized dashboards, quickly delivering information that's relevant to the actions people are taking or the information they are viewing.
- **Making it easier** to complete tasks with improved approval workflow and electronic signature capabilities, helping people save time while managing compliance and helping to reduce fraud.
- **Extending connections** through Fact Boxes and Action Shortcuts, which are now connected with Microsoft Lync 2010 instant messaging windows, bringing information about the people who are chatting and their companies to the user's fingertips.
- **Industry leading Business Intelligence** with enhancements to SQL Reports, Word Templates, and Email.

[Click here](#) to review **What's New in GP 2010 R2!**

ISV Spotlight – Scribe Software



If you missed Convergence 2011 and Scribe Software's special presentation to us, we wanted to give you some background on their offerings. [Scribe Software](#) is a top provider of cloud and on-premise data integration solutions worldwide. With proven ability to deliver cost-effective, reliable data solutions that give both its customers and partners a competitive advantage in business today, Scribe has deep expertise in all Microsoft Dynamics offerings. Key benefits of their products include:

- Configurable integrations without coding
- Flexible to address any unique requirements
- Adaptable as business processes change
- Scalable for mid-market and enterprise organizations

For more information, please visit www.scribesoft.com.