

BOREK CUSTOMER NEWS

BOREK Business Solutions February 2009

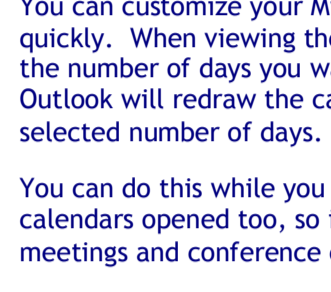
CONVERGENCE 2009 New Orleans 10 Reasons to attend Convergence 2009 –even in these trying times.

One of our partners posted many of these reasons, and we've added a couple of our own!

- 1. Quick return on investment** If you learn one thing that saves you eight hours of consulting time, you've essentially paid for the entrance fee. If you learn how to save two hours a week, you've gained one day per month in productivity. What is that worth to you?
- 2. 50 Dynamics GP Tips in 50 Minutes.** This is a fast-paced flight through 50 things you can do in GP tomorrow. There's plenty of fresh new stuff from previous presentations & it's almost all live demo. Lots of backup detail will be provided for you take with you so you won't need to take notes, just sit back & enjoy the ride.
- 3. Find out about new features planned for upcoming releases.** The economy will turn around. When it does, you'll want to know how to get ahead of the competition. Convergence can give you a heads up on all of the great new features in upcoming Dynamics releases, so you can better position your firm to compete.
- 4. Get Continuing Professional Education.** If you are a CPA or other professional who needs continuing professional education (CPE) credits, your company should pay for them. Why not get two-for-one by attending Convergence to learn about Dynamics and getting CPE credits at the same time?
- 5. Learn what works from other users.** You are not alone & don't have to figure everything out by yourself. There are thousands of users at Convergence, many have been experiencing the same challenges as you. Convergence is the perfect place to ask questions & learn what works in the real world from real users.
- 6. Interact with product and support team members.** Microsoft's product team support members make it to Convergence. Being able to ask them questions is a phenomenal opportunity. There is nothing like walking through a scenario, in front of the application with a support team member looking over your shoulder.
- 7. Attend your Partner Customer event.** The social events are a great place to pursue some relationships that pay big dividends down the road. Don't underestimate this opportunity for networking. It's not frivolous. This is the time to have some heart-to-heart talks about what you need, what you are looking for next, and get free meals from your GP Partner.
- 8. Try something new.** Hands-on labs at Convergence provide an opportunity to try out a product or process without worrying about setup, licensing or breaking something. If you've been wondering if a particular module would meet your needs, this is a way to figure it out quickly in a semi-structured environment.
- 9. Learn about Add-on Solutions and related applications.** One of the benefits of the Dynamics ecosystem is that its rich in vendors with applications designed to enhance your solution. This is the perfect place to get out your list of pain points & see if there is an add-on solution that meets your needs. It doesn't matter if your pain is related to compliance, tax, efficiency or something else entirely; there may be a solution for you. Also, Convergence doesn't just cover Dynamics applications. Related applications like SQL Server & Microsoft Office products are covered as well. These products are an integral part of a Dynamics solution, & obtaining more information helps you better leverage your solutions.
- 10. Get 20% off on Dynamics GP add-ons, modules, a transition to Business Ready Licensing or upgraded service plans.** All Convergence 2009 attendee companies are eligible for this discount thru May 21st.

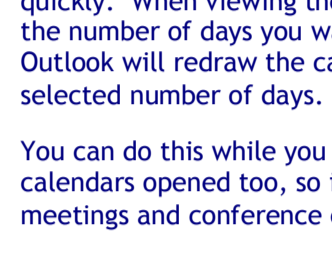
Attend Convergence 2009 in New Orleans with us March 9 to 13th, 2009. [Click here](#) if you have specific questions or if you want to have Borek help you make

FRx Advanced Training Class: May 28th/29th



The attendees of our FRx Basic Training class all agreed it was fantastic! The same instructor will take you to the next level in FRx Report writing and processing!

Find the Tips and Tricks for FRx Survival! Learn advanced report formatting; advanced tree usage; row linking; exporting & linking to spreadsheets, graphics & documents; creating allocation & statistical reports; and generating cash flow statements.

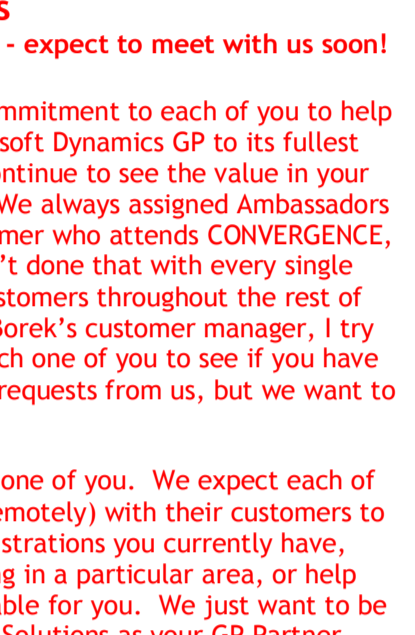


We open this class up to specific design and reporting questions & help you learn problem resolution and how to debug your FRx issues. [Download the registration form](#) and sign up! [Click here](#) to obtain more info & reserve a spot for yourself now!

Microsoft Office Outlook 2007 Tip – See Multiple Calendar days quickly

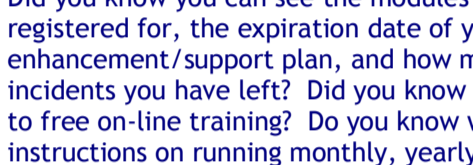
You can customize your Microsoft Outlook calendar quickly. When viewing the calendar, press ALT & the number of days you want to show (ie, ALT + 3). Outlook will redraw the calendar to show you the selected number of days.

You can do this while you have co-worker's shared calendars opened too, so it is easier to coordinate meetings and conference calls.



****Office Outlook Tip was taken from Microsoft's Daily Tips & Tricks [click here](#) to signup & receive them too!**

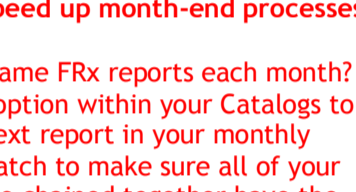
Strengthening our Customer Relations - expect to meet with us soon!



We have a commitment to each of you to help you use Microsoft Dynamics GP to its fullest extent and continue to see the value in your investment. We always assigned Ambassadors to each customer who attends CONVERGENCE, but we haven't done that with every single one of our customers throughout the rest of the year. As Borek's customer manager, I try to contact each one of you to see if you have any needs or requests for us, but we want to do more!

We have recently tagged a specific consultant to each one of you. We expect each of our consultants to schedule a time (either on-site or remotely) with their customers to discuss your current Microsoft implementation, any frustrations you currently have, how you might want to expedite processing or reporting in a particular area, or help you set some goals for 2009. This meeting is NON-billable for you. We just want to be sure you are seeing the value of having Borek Business Solutions as your GP Partner each year! Please contact me (Abra) if you have any questions or want to get your meeting scheduled and don't know who your Borek consultant is yet.

Borek Customersource Webcast - Tips to using Microsoft's Dynamics website Thursday, February 26th, 1pm PST [Sign-up](#)



Do you know how to get the most out of the Microsoft Dynamics Customer website?

Microsoft Promotions

Did you know you can see the modules your company is registered for, the expiration date of your current enhancement/support plan, and how many support incidents you have left? Did you know you have access to free on-line training? Do you know where to look for instructions on running monthly, yearly or processes you run routinely? Did you know there are free Microsoft recorded and live webcasts available throughout each month? Do you know how to add access to this website ([customersource](#)) to other professionals in your own company?

There are several Microsoft promotions for Microsoft Dynamics GP customers. Up to 20% off purchases in the business intelligence & distribution series, or 25% off LMT (license module transitions). For further information [click here!](#)

I don't want to give away ALL the highlights of our webcast, so [sign-up now](#) to attend this short customer presentation!

For a quotation or to place an order, email [Abra](#) or call 541-345-3883 ext 3972.

Borek's FRx Newsletter Tip - Use "Chain to Catalog ID" to speed up month-end processes



Do you run the same FRx reports each month? Use the Output option within your Catalogs to 'Chain' to the next report in your monthly process. Just watch to make sure all of your reports which are chained together have the same output format (PDF, excel, Drilldown viewer); have the default base date the same; and set your Report Options for your trees to select all units or to specify a particular level of reporting.

Contact Borek Business Solutions regarding this Customer Newsletter or other info at: News@BorekBusinessSolutions.com or 541-345-3883 ext 3972. Update Subscription to Borek Customer News | Remove from Borek Distribution List Contact Borek Help Desk: Support@BorekBusinessSolutions.com or 866-295-6120 & option 2. We respect your right to privacy: view our [policy](#)