



BOREK CUSTOMER NEWS



Issue 17, April 2010

Have you noticed the tulips and other incredible flowers blooming around your neck of the woods? I know annual Tulip Festivals are going on everywhere from the [Salem area in Oregon](#) to [Carlsbad, California](#) to [Northwest Washington](#) —but you can also see flowers blooming along the highways, your local [post office](#), or possibly even your home office.

We all know that **April showers bring May Flowers**, which makes me think of how working behind the scenes on a project eventually makes life beautiful, and easier... so—perhaps now is the time to start thinking of how you might take advantage of the newest features in Microsoft Dynamics GP to make your day-to-day processing easier.

If you haven't subscribed to any of the GP [Microsoft blogs](#) which give tips for upcoming enhancements, or even tips for using [what you own](#) a little deeper, than I encourage you to do so. If you click on the previous words, you will see some of my favorites, including [ours](#).

But if you don't want to subscribe to blogs, then stayed tuned, when we get back from the annual Microsoft Convergence Customer Conference this month, we'll conduct a webcast to show some of our favorite finds of the show to share with you!



Sign-up now
for our **Borek Customer Convergence 2010 Top Tips** webcast Thursday, May 13th, 10am PST. More details to come after Convergence.

Convergence 2010 April 24-27th

CONVERGENCE.2010
Today | Tomorrow | **Together**

April 24-27, 2010 | Atlanta, GA



We will once again be attending the annual Microsoft Dynamics Customer Conference, CONVERGENCE April 24-27th in Atlanta, Georgia. If you are interested in attending, it is NOT too late. Just

Customer Conference, CONVERGENCE April 21-22 in Atlanta, Georgia. If you are interested in attending, it is NOT too late. Just **REGISTER NOW** and let us know you will be attending so we can send you the "Borek Customer Schedule".

The Five Best Reasons for Attending Convergence 2010

- 1. Meet Face-To-Face with Microsoft, Borek and Vendors**
- 2. Get your "Hand-On" labs of functional products to test drive.**
- 3. Attend over 17 sessions like *50 Dynamics GP tips in 50 minutes***
- 4. Network with 'like' customers to share ideas and solutions.**
- 5. Get motivated to use Microsoft Dynamics GP to its fullest extent!**

What's New in Dyn GP 2010 and Pricing/Licensing changes

There is a great **"On-Demand" Microsoft Webcast** which will show you both the enhancements added to Dynamics GP 2010, and the licensing changes effective for all Dynamics GP customers May 1st, 2010 (last 10 min of demo).

The price changes include licensing restrictions to data access for non-GP users and ISV products along with a new DCO (Dynamics Client for Office) and new licensing "Suites" in some areas. The "DCO" will give each named user access to your data for SRS/Excel Reports, Analysis Cubes, FRx reporting, the new Management Reporter, Business Portal, and more. There are also new 'suite' licensing changes. I encourage you to either watch the webcast (the last 10 minutes)—or contact me so I can notify you of licensing changes that will affect you.

Specific changes that affect most of our clients are these:

UNTIL DECEMBER! Pay ENHANCEMENT ONLY for Business Portal and BP users (yes, licenses for FREE for Business Portal-\$1500 list AND BP Users \$40 list each) and have them converted to DCO users after May 1st. After May 1st thru December 2010, the enhancement will be based on the new DCO list price of \$195 each.

Until May 1st- Risk Management Suite—Audit Trails & Electronic Signatures \$5K for both (LP \$9K) AND Integration Suite—Integration Manager and eConnect \$5K for both (LP \$8K).

As I mentioned, watch the **Microsoft Webcast**, log into Customersource and read documents like this one on **User Licensing Requirements**, or **email me** for additional details.

Busy Activities This Quarter!



After Convergence, we will tell you what we are hearing amongst Partners and Customers across the channel, and what modules are the "Hot Items".

Here are the most common activities across our customer base this quarter:

- ◆ **Papersave's Electronic Document Storage implementations,**
- ◆ **EI Dynamics Alerts and Reports installations,**
- ◆ **Blue Moon's Enhanced Voucher Selection's newest feature "Check stub Credit Memo Apply information" purchases,**
- ◆ **Microsoft Intercompany Processing activations,**
- ◆ **Upgrades from earlier versions of Microsoft Dynamics GP**

Just ask us for information, demonstrations, or pricing to implement these changes in your company! See our [Partner Page](#) for links to all the products we promote within the Microsoft Dynamics GP channel.



Microsoft Dynamics GP:Service Packs/Revisions

Click on the inks to go to individual product download pages

Please contact us for notes prior to installing.

*Release dates in parenthesis

Microsoft Dynamics GP 2010 Due May 2010—GP 2010 [What's New training at this link](#)

Microsoft Dynamics GP 10.0 Srvc Pack 4/Hot Fixes version 1010.00.1424(3/10/2010)

FRx 6.7 Srvc Pack 11 - up to version 6.7.11027 (November 9, 2009)

Payroll PDK GP 9 Svc Pack 3 + hot fix (October 2008)

Payroll Tax Update: Round 3 (2/23/2010) + Manual Oregon change & 941 change

Microsoft Dynamics GP 9.0 Srvc Pack 4— 9.00.0375 (941 change March 10, 2010)

Microsoft Dynamics GP 8.0 Srvc Pack 5—8.00g73 FINAL ONE

Forecaster 6.7 Second Edition Srvc Pack 10 —6.7.1012 (March 2007)

Forecaster 7.0 Srvc Pack 3—7.0.1613.13 (April 22,2009)

Please contact our help desk for help updating service packs!



EXISTING CUSTOMER PROMOS

Current Customer Promotions for Microsoft Dynamics GP customers.

Click here for specific information on existing promotions, to request pricing, or if you'd like us to coordinate a demonstration for any product you are interested in.

100% Discount on Business Portal Module and BP User Licenses:

Pay enhancement only on List Price—expires Dec 22, 2010!

Attend Microsoft Convergence 2010:

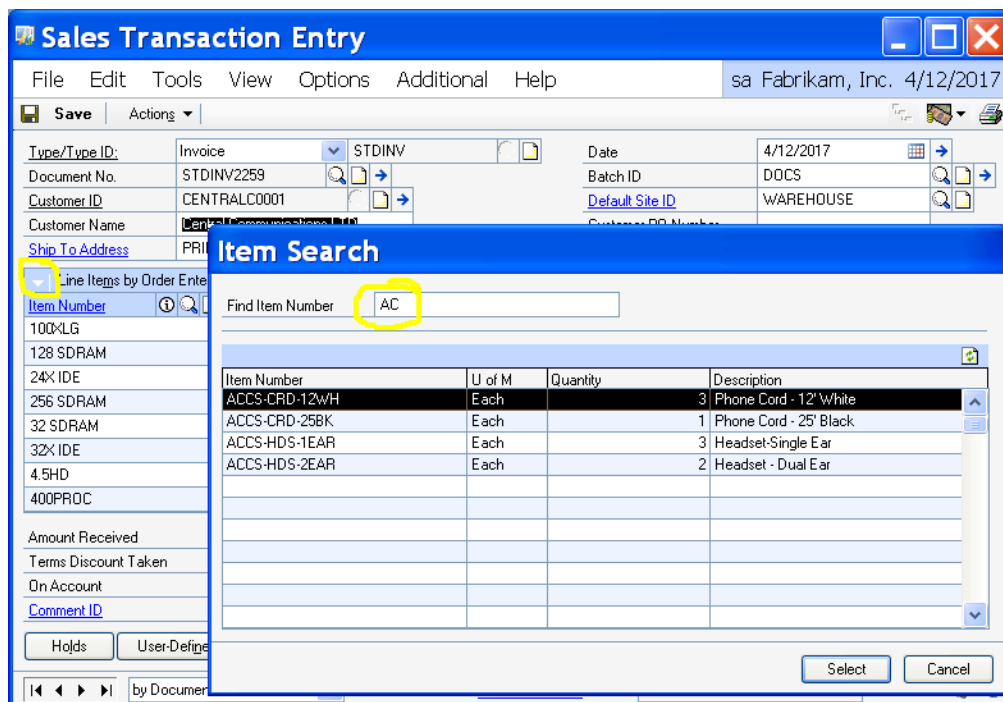
Receive 20% off modules & User licenses thru May 28, 2010!

Microsoft Dynamics License Module Transition Offer, expires June:

Microsoft Dynamics GP and Microsoft Office Tips:

GP Tip—Find an Item on a long SOP Order/Invoice!

Suppose you have an SOP Invoice with 25 items and you are looking for one in particular. Within the document, click on the arrow above the item numbers and select “Find Item”. Now you can type part of one of the item numbers and then select the one you are looking for. It will display your document with the Item number scrolling window displaying that particular item.



Excel Tip—Instant Zoom!

Did you know, that you can use your mouse wheel while in Excel to zoom in and out of your worksheet? Just hold down the Ctrl key and spin the wheel down to zoom out; spin the wheel up to zoom back in. This shortcut has the same effect as using the Zoom control on the Standard toolbar or on the View menu. You can shrink the worksheet to as small as 10% of its actual size (good for getting a bird’s-eye view of the structure of a very large sheet, but lousy for editing) or up to 400% of actual size.

Contact Borek Business Solutions at News@BorekBusinessSolutions.com or 541-678-8148

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