

# Borek Customer News



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## Get Jump Start on Year-end Closing

Beat the rush this year and prepare now for year-end closing. There are a couple of ways you can get a head start. Look at getting your hands on a great resourceful book called, [Closing Dynamics GP Manual](#), by Accolade Publications. The manual provides complete closing procedures for Microsoft Dynamics GP modules GL, AR, AP, SOP, POP, IV and PR and also includes complete explanations of the processes being performed, the proper sequence to perform the closings and when each module should be closed. Or, if you'd rather have Borek assist you with your year-end closing, [sign up now](#) as our schedule is filling up fast.

## Showcase on Scribe - Get Connected from Front to Back Office



Connect your front office to your back office and get a complete picture of your business through application integration with [Scribe](#). The Scribe Adapter for Microsoft Dynamics GP simplifies data loading into Dynamics GP by using Microsoft eConnect, encapsulating the business rules of Dynamics GP, enforcing the same logic that is applied when you add or change records using the user interface so data integrity is assured. Scribe's solutions offer groundbreaking advantages over alternative approaches to integration with Dynamics GP. Scribe's solutions will help you streamline and automate your business processes and ensure your business data is accurate, timely and functional. For more details on Scribe's tools, visit [www.scribesoft.com](http://www.scribesoft.com) or [contact us](#) directly.

## Convergence 2012 – Houston – March 18 – 21, 2012

As the premier event for Microsoft Dynamics customers, Convergence is where opportunity and innovation meet to deliver real business value. It's the chance to make key business connections and to discover the full potential of your Microsoft Dynamics solutions. What's in it for you?

- Discover how to maximize the full capabilities of Microsoft Dynamics GP solutions.
- Stay up-to-date on the latest Microsoft products and technologies.
- Make key business connections with peers, industry experts and Microsoft representatives.
- Explore the strategy and future plans for Microsoft Dynamics software.

Interested in getting a head start your Convergence experience? [Click here](#) for all the details.



Check out our latest blog posts on the ERP Software Blog. It's the place where Microsoft Dynamics professionals provide thought-leadership, comparisons and reviews for those looking to learn more about ERP/accounting software. Feel free to [visit the blog](#) and [learn more!](#)



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## Microsoft Fall Webcast Series

Please join us for a Microsoft-hosted series of webcasts exclusively for Microsoft Dynamics customers. These **FREE** one hour webcasts include content designed to ensure you have full exposure into how you can maximize and extend your current Microsoft ERP investment.

- [November 8, 10:00 A.M. PT:](#) Everybody Is Talking About the Cloud...Why? Should You Consider Moving Your ERP Solution to the Cloud?
- [November 15, 10:00 A.M. PT:](#) Why SmartList Builder?
- [December 8, 10:00 A.M. PT:](#) Microsoft Dynamics GP 2010 R2 Functionality Review

## Existing Customer Promotions

Borek Business Solutions would like to help you lower the cost of your Microsoft Dynamics GP accounting software purchase whenever possible. The list below includes current promotions available from Microsoft for existing customers.

- **Microsoft Dynamics ERP License Model Transition (LMT) Offer**  
 Microsoft Dynamics® GP, Microsoft Dynamics NAV, and Microsoft Dynamics SL customers who are currently licensed on Module Based Licensing (MBL) and who have between 1 and 200 users, can transition to Business Ready Licensing for as little as \$500 per user with a maximum fee of \$25,000.  
**Offer valid: October 3, 2011-December 22, 2011**
- **Microsoft Dynamics ERP Business Ready Licensing Module Offer**  
 Qualifying Microsoft Dynamics GP, Microsoft Dynamics SL, and Microsoft Dynamics NAV customers in the United States who are participating in BRL and have a current Enhancement Plan, can purchase à la carte module licenses for up to 15% off the Microsoft Dynamics standard list price.  
**Offer valid: September 1, 2011-December 22, 2011**
- **Reenrollment Award for Microsoft Dynamics Customers (AX, GP, NAV, and SL)**  
 Customers can receive up to 20% off their next qualifying license purchase, add users, purchase new modules, or transition to BRL on renewal of their service plan. Discount is based on tenure of customer and consecutive years of being current on their Microsoft Dynamics service plan.  
**Offer valid: July 5, 2011-June 30, 2012**

## Get the Knowledge You Need

Microsoft offers many ways you can increase your knowledge and productivity. If your organization is enrolled in a **service plan** for Microsoft Dynamics, you can access unlimited online training – E-Learning, training materials, and learning plans – for Microsoft Dynamics by signing in to [CustomerSource](#). Or, [contact us here](#) if you'd like to schedule customer training with a Borek senior application consultant.