

## BOREK CUSTOMER NEWS

### Borek's Referral Program Begins

We recognize and appreciate that our customers need to be satisfied with our services before we go out and attempt to get new clients. At Borek we constantly strive to provide information, support and assistance to help our customers continually improve and be more effective in their business.

We are pleased to launch the Borek [Referral Program](#)!

Do you know someone who is currently considering a new financial accounting (ERP) system or who would be a good candidate to talk with about Borek's technology solutions?

If so, just give us their contact information and we will enter you in a quarterly drawing for a [Microsoft Zune!](#)

To begin the referral process, just send us the following information: Contact name, Company, Title, Phone

Number Company, Title, Phone Number, E-mail address & Postal address. You can also indicate if you want us to:

- ⇒ Call you for more details
- ⇒ Feel free to mention your name OR
- ⇒ Don't mention your name

#### In this Issue:

[Borek Referral Program](#)

[User Tips Free Seminar](#)

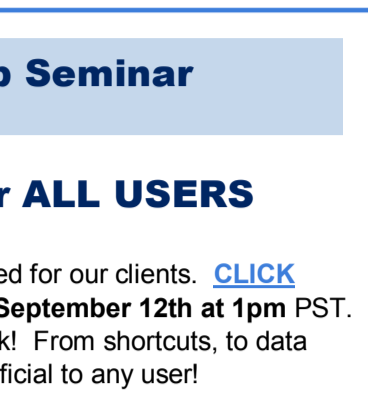
[Current Customer Projects](#)

[Microsoft Excel 2007 -News](#)

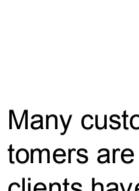
[Borek Employee Spotlight](#)

[Microsoft/ISV Promotions](#)

[Free Tools Available](#)



In addition, if your referral does end up purchasing the product from us, we will gladly send you an [American Express gift card for your help](#) worth **\$250!** Stay tuned for more details on this program via our website. But in the meantime, if you do have a referral, [click here](#) to begin the process.



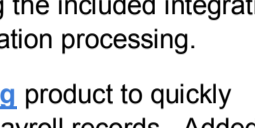
### Free Customer Web Seminar

#### Quick Tips & Tricks for ALL USERS

USER Tips and Tricks is the next FREE Seminar scheduled for our clients. [CLICK HERE](#) to attend this one hour action packed Webcast on **September 12th at 1pm PST**. Consider this your BACK TO SCHOOL present from Borek! From shortcuts, to data entry tricks to report writer shortcuts—this should be beneficial to any user!

We will be posting an ongoing Seminar schedule for our customers on our website soon so you can always have a view of the training that is available to you and your fellow employees. If you don't see what you need on the list, let us know by [clicking here](#).

### Current Borek Customer Projects

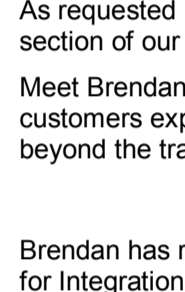


Many customers are curious as to which modules, projects, and integrations fellow customers are currently implementing. Here is a short list of some of the new projects our clients have started this quarter. For more details, just [click](#) the links below and we'll send you more information:

- Added [Rockton's Smartfill](#) application to make finding of specific records much easier. Allows searches on several fields at one time. IE. Search on middle portion of customer name, city, & area code presented with list of matches to choose from.
- Microsoft Dynamics GP [Fixed Assets](#) implementation using the included integration spreadsheet routine to get started. Easy setup and depreciation processing.
- Customer tagged [Papersave Document Scanning/Imaging](#) product to quickly attach employee reviews, files, and I-9 information to their payroll records. Added multiple locations to their business so Papersave allows access from any secured location. Other customers are using Papersave predominately for easy retrieval of AP invoices, contracts, & payments within the integrated screens of Dynamics GP.
- Customers added [Nodus' Credit Card Authorization](#) software to easily approve customer payments without manual intervention.
- Many customers are creating or re-writing their older integrations with [SCRIBE In-sight](#) integration software to take advantage of the Speed, Multi-Step Validation and the availability of Auto-scheduling and exception log capabilities.
- A customer is using [Blue Moon's Chargeback processing](#) to make AR cleaner to process. This module allows companies to easily create AR documents for un-allowed adjustments, post cash receipts after entering the adjustments associated with checks, configure rules for chargebacks based on customers and adjustment

### Microsoft Office Tip

#### — Excel 2007 Improvements Help Microsoft Dynamics GP



**\*\*Office Tip was taken from Microsoft's Daily Tips & Tricks—click [here](#) to sign up & receive them too!**

#### Increased Excel Worksheet Capacity

Do you need more than the capacity of 65,536 rows by 256 columns in Microsoft Office Excel 2003? Microsoft Office [Excel 2007 supports up to 1,048,576 rows by 16,384 columns](#), so you no longer have to use many different worksheets to support your data!

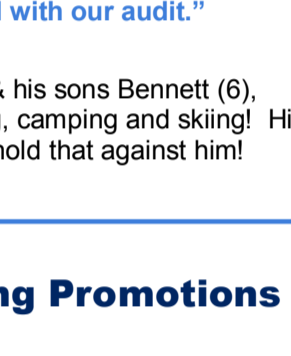
Other improvements — the number of rows allowed in a Microsoft [PivotTable chart has increased from 64,000 to more than 1 million](#) and the amount of memory that Excel can use has increased from 1 gigabyte (GB) to the maximum allowed by Windows operating system.

These features also improve the ability for customers to work with large data sets when using either [Smartlist exports to excel](#) or the newer [Excel Report builder](#) within Dynamics GP 10. For more information on the Excel Report Builder—or other Dynamics 10 features, [just click here!](#)

### Employee Spotlight – Brendan Jackson

As requested by our customers, we continue to focus a section of our newsletter on a Borek team member.

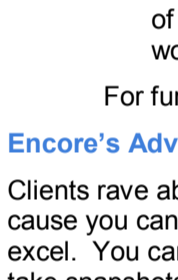
Meet Brendan Jackson, Senior Developer, who helps our customers expand the reaches of Microsoft Dynamics GP beyond the transaction screens!



Brendan has received certifications in both Microsoft SQL Server and SCRIBE Insight for Integrations, along with developing applications for our customers within: VBA., Net, SRS (SQL Reporting Services), Crystal Report Writer, eConnect, and the GP Toolkit pieces of Web Services, Visual Studio tools and Integration Manager.

Brendan's calm demeanor and unending patience and dedication to detail provide an invaluable service to our customers! Here's one satisfied customer quote regarding Brendan's work: **"I just have to say a huge THANK YOU for the reports you had Brendan write with us. They have been extremely helpful with our audit."**

Outside of Borek, Brendan enjoys life with his wife Michelle & his sons Bennett (6), Lyle (5) and Van (2). Brendan loves to take his family fishing, camping and skiing! His favorite football team is the New England Patriots, but don't hold that against him!



### Microsoft and ISV Existing Promotions

For further details on any of these incentives, or if you have other software or project needs, please contact [Abra](#) and we will get you the latest details!

**Payroll and Human Resources: Current clients receive up to 20% off these modules (above \$5,000 in purchases):**

Human Resources	Payroll	Advanced HR
Payroll Connect	Advanced Payroll	Direct Deposit
Employee Count	Employee Pay	Employee Profile
Fed Magnetic Media	HRM Self Services Suite	Benefit Self Service
PTO Manager	Recruitment/Skills & Training	Time & Attendance

Please [click here](#) to let us know if you would like to attend a Web Seminar on Payroll and Human Resources and we will send you the details!

#### 25% off License Module Transition

For current Dynamics GP clients on the "Module Based Pricing", you can move to Business Ready Licensing and receive many additional modules.

- Transition to either Business Essentials or Advanced Management.
- Up to \$2500 in savings with this promotion.
- Considering adding new modules like Fixed Assets, electronic banking or Bill of Materials - or areas like distribution (Sales Orders/Purchase Orders), this would be an excellent opportunity to save.

For further details, ask [Abra](#) or go to the [Microsoft Customersource Website](#).

#### Encore's Advanced Smartlist—\$500 off during August!

Clients rave about this Advanced Smartlist tool and its ability to save time and effort because you can sum columns and insert totals without having to export from Smartlist to excel. You can sort on multiple fields, filter by field or column, group transactional data, take snapshots for side by side viewing and gain faster access to information stored in Dynamics GP.

During August, 2008 clients can get a 30 day trial of Advanced SmartList! The price is also discounted from \$1,500 to \$1,000 (plus \$300 annual enhancement). Ask [Abra](#) for a quote, additional info, or a demo!

### Free Tools For Microsoft Dynamics GP - (PSTL)



Did you know that Microsoft has several tools or features that are add-ons to the product, just for the asking? Here are a few of the PSTL (Professional Sales Tools) that are free of charge to customers.

**Payables Select Check Combiner**—Consolidate checks to same vendor if adding additional checks to an existing batch.

**Sales Territory Modifier**—Change Territories in the system, the result, a new territory and no loss of data.

**Sales Territory Combiner**—Combine a Territory into another Territory without loss of work, open or history records. After completion of the tool, the old Territory is deleted.

**Minimum PO/Receipt Number**—Prevents a PO or receipt from defaulting to one lower than the prior one when a PO is deleted. Option to set a minimum PO number default so system will never default to one lower than minimum.

**Login/User Regenerator**—Recreate all logins and users based on the users defined in the system. The tool is useful in recreating those logins/users to a restored database on a new server or a test server.

There are other tools that can be purchased for a small fee, but could improve your processing time in particular areas. If you want a full list—or assistance, just [Click Here](#).

Contact Borek Business Solutions regarding this Customer Newsletter or other info at: [News@BorekBusinessSolutions.com](mailto:News@BorekBusinessSolutions.com) or 541-345-3883 ext 3972.

Update Subscription to Borek Customer News | [Remove](#) from Borek Distribution List

Contact Borek Help Desk: [Support@BorekBusinessSolutions.com](mailto:Support@BorekBusinessSolutions.com) or 866-295-6120 & option 2.

We respect your right to privacy: view our [policy](#)

